

CELEBRATING

90 YEARS

EST. 1936

coop

FOOD STORES

2025 IMPACT REPORT

THE YEAR IN NUMBERS



\$90,713,878

Total Sales



\$66,056,646

Sales to Member Owners (72.8% of Total)



\$71,085

Raised for Pennies for Change, supporting local food access partners and community organizations



\$9,800

Hanover Cooperative Community Fund contributed to local organizations and food pantries



130,000

Meals supported through food donated to Willing Hands

SUSTAINABILITY & SOURCING

4,825

Local Products

4,825

Organic Products

517

Fair Trade Products

952

Co-op Owned Products

1,598

B-Corp Products

1,294

Zero-Waste Products



77%

Waste diverted from the landfill



52

Tons of produce to local pig farmers



230

Tons of organic waste composted

WHO WE ARE

Founded in 1936 as a community buying club, the Hanover Consumer Cooperative Society, Inc. (Co-op) has grown into a member-owned cooperative serving the Upper Valley through three food stores, two auto service centers, a production kitchen, and a resource center. Rooted in Vermont and New Hampshire, we are committed to strengthening our local economy, supporting our communities, providing meaningful employment, and operating in ways that promote sustainability and resilience for generations to come.



30,000+
Member Owners



300+
Employees



\$90M+
In Business Annually

FROM OUR GENERAL MANAGER



2025 was a year of resilience, connection, and purpose. We stayed focused on what matters most: providing exceptional value while upholding our values of affordability, local support, and sustainability. We heard from you - our members, employees, vendors, and community partners - and we acted. Together, we navigated challenges and celebrated wins, from deepening our local partnerships to expanding food access programs. As we celebrate our 90th anniversary, we do so with gratitude and excitement for the future. We remain committed to building a healthy co-op that makes a difference for generations to come. Thank you for being part of our journey.

COMMUNITY & FOOD SYSTEMS



\$661,448

SNAP and WIC Sales



\$67,562

Food for All (20% Discount) Sales



\$62,042

Double Up Bucks (50% off Fruits & Vegetables) Sales



\$71,085

Pennies for Change Contributed to Food Access Partners



68

Tons of food donated to Willing Hands

Community Investment

- \$2,500 Composting Association of Vermont
- \$2,000 Sustainable Woodstock - Grow Your Own Garden
- \$2,000 NH Network Plastics Working Group - Reusable Takeout Pilot
- \$2,300 Hanover Community Food Pantry
- \$1,000 Sustainable Lebanon - Mesh Bag Mamas 2.0
- \$10,000 Plainfield Food Co-op - Low Interest Loan

EMPLOYEES & DEI

\$18,656,340

Combined wages & benefits in 2025

20.6%

Of total sales invested in our employees



Co-created an employee led Community Charter



Congratulations to J.B. McCann, Lebanon Front End employee, recipient of the 2025 King Award for best representing the cooperative spirit. He donated his \$500 award to the Upper Valley Haven.

GOVERNANCE & LOOKING AHEAD



12

Member Board including 3 employee seats



3

Board Committees: Bylaws, Governance, Owner Linkage



Monthly Board meetings open to members



Annual Membership meeting to share finances and the state of the co-op



In 2025, we surveyed members, employees, vendors, and community partners to inform our strategic plan. Stay tuned as we build our next chapter together!



@coopfoodstores www.coopfoodstore.com



SCAN ME!